

Ag Risk Managers Insurance Agency, LLC
Francis E. Felber, Lisa K. Schultz and Mark J. Prudhomme
 Office (715) 418-2676 Fran (715) 340-5652 Lisa (715) 307-2386 Mark (651) 464-8122

The following newsletter is being provided as an extended service to you for being a client of Ag Risk Managers Insurance Agency. ARM Insurance believes that the into your crop insurance is vitally important for your long-term financial success. We at ARM Insurance are committed to adding value to your business. Be sure to let us know anything to serve you better. This newsletter is produced and written by Mark Prudhomme of Northland Financial.

MILK AND FEED USE MARKET LETTER

July 25, 2010

CORN

The corn market got blister last week dropping 23 cents on improved rainfall and the thought is that the heat will move out and rains will continue. Exports were not overly impressive, we have eclipsed USDA's annual export sales level for the year with 6 weeks remaining but shipments lag by 100 million bushels. We need 56 million bushels to be shipped each week through Sept 1st to hit our 2010 projection. Not really too sure how the USDA will handle this with more sales but less shipments in the August report. The CRB index closed above its down trend line on Friday which would suggest that commodities are breaking out to the upside.

The debate is heating up as to what yields will be by harvest. Most analysts are increasing their 2010 projections over the 165 bpa level. A 2 bpa increase would take carryout back toward the 1.5 billion bushels and a similar decrease in yield would take carryout to 1.200 billion. With a good finish to the season, NFI is guessing that the USDA will increase yield to 164 bpa, reduce exports by 50 million bushels and cut ethanol use by 100 million to give us an ending carryout for the 2010 crop year of 1.563 billion bushels. With current growing conditions mixed, NFI doesn't believe rallies over \$4.21 will be sustained and that we will see another drop in prices to \$3.59-\$3.64 if \$3.78 is taken out basis Dec futures. We believe the lows the market put in a few weeks ago at \$3.43 1/2 are the lows through harvest.

The weekly Dec corn chart shows the market breaking out to the upside with a close above the 50 day MA's for the first time since Jan 4th. The market is ready to test the MA support this coming week and will be very important for Dec corn to hold the \$3.78 level and close away from the weekly 100 day MA at \$3.82. The 5:00 pm updated weather report we get this afternoon will hold the key to the market's direction and if we hold support and continue a move back to the \$4.10 highs or if the market breaks support and heads back to \$3.60.



NFI is sticking to the technical breakout analysis that the time spent on the weekly stochs below 65% will translate to more time spent with the stochs above 65% and therefore higher prices are still at least another test of the \$4.10 highs. The weather reports will be the final determining factor.

MEAL

Dec meal lost about \$7 last week and the rally in meal is beginning to lose its steam. The rally was quite a surprise to most bearish traders with the large estimates in new crop bear carryover slowing of the weekly crush numbers. New crop beans should be available to supply the market in a few weeks as the Delta begins to harvest what should produce a decent crop but not a record on the area. The thought that record bean yields by many analysts is still present so without a hot forecast we should see meal move lower in the weeks ahead.

We are pressing the top weekly BB on the Dec meal study and this typically represents solid support and a correction should occur. Timing suggests that we will not have enough strength to move above the major resistance points at \$300 and \$304. We do however have a solid base built on the current price and the trend has definitely turned bullish.



At this time the best support is at the \$267 level and the daily studies suggest we will see a coming on the market. With no meal purchased yet for end users, this level of support should be an entry point to begin our 2011 needs purchase.

MILK

Cattle Inventory report reflected the 4th consecutive year of falling US cattle numbers. The cattle herd was reported at 100.8 Mil head and is the smallest July 1 inventory number since began reporting the data in 1973. The report reflects a contracting beef industry and a flailing apparently optimistic dairy industry. In the last year, US beef producers have liquidated 50 cows and based on reduced replacement heifer numbers there are no ongoing plans to expand the industry. Beef replacement heifer numbers declined by 100,000 head to 4.4 Mil – also a record number. Dairy producers cut their herds by 100,000 head from a year earlier, but the dairy herd is still 20,000 head larger than in January. Replacement dairy heifers were also 2.5% larger than last year and were also the largest since 1988. It's not exactly what we wanted to see since the crash in 2002 resulted in a more meaningful recovery in prices.



We continue to press the resistance on the weekly Oct milk chart at \$15.00-\$15.22 with little breaking through. There is plenty of bullish timing on the weekly studies and the lows around level look solid right now. It's just a market that doesn't have anything going for it with the unemployment the way they are. We have about 3 weeks of good timing to get the market a or another downdraft in prices will occur.

The information provided in this marketing letter is not guaranteed for its accuracy. The views provided are those of Northland Financial and not those Management (ARM). NFI is not responsible for losses taken when using this letter to market your own products and the reader should use this market's own determination as to when to sell and what is in the best interest for their own situation. Trading futures and/or options carries large risks.

Mark Prudhomme is commodity licensed as an IB and is a certified CTA. Mark was securities licensed for 15 years but surrendered his license in 2001. Recommendations in this letter must be researched by the reader to determine if the investment is right for them.

Thank You,
 Mark Prudhomme
 Northland Financial 651-464-8122
 Cell Phone 651-247-5331
northlandfi@msn.com